





Basque Country Ecosystem Report

June 2023

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Basque Government

The Basque Government is the entity that exercises executive power and manages the autonomous administration of the Basque Country.



Basque Business Development Agency

The Basque Business Development Agency is committed to supporting entrepreneurship and intrapreneurship across all industries in the Basque Country.



Global startup & venture capital intelligence platform

Dealroom.co is the foremost data provider on startup, early-stage and growth company ecosystems in Europe and around the globe.



Knowledge partners

araba álava

The Álava Provincial Council is responsible for governing and administering the province of Araba.



The Bizkaia Provincial Council is responsible for governing and administering the province of Bizkaia. The Gipuzkoa Provincial Council is responsible for governing and administering the province of Gipuzkoa.

ETORKIZUNA ORAIN Es futuro



Beaz is a public company of the Provincial Council of Bizkaia which aims to support enterprises and entrepreneurs in their efforts to create new projects, innovate and internationalise



BIC Araba supports companies and business initiatives that involve an innovative project (in terms of processes, products, commercial strategy, etc.) and are generally highly qualified as regards the (individual or group) promoters and their employees



At BIC Bizkaia we aim to contribute to the growth of economic activity and job creation through the development of innovative business projects: New products and services, new markets, innovation, internationalization.



Our main objective is to support the creation, diversification and consolidation of companies in order to generate wealth and employment in the Left bank of Nervión River



BIC GIPUZKOA acts as a facilitator in the process of creating new innovative companies, as well as an active agent in the process of supporting and promoting the entrepreneurial culture in Gipuzkoa





Key takeaways

The Basque Country tech ecosystem is worth €1.5B, up 4.5x since 2016.

The Basque Country ecosystem valuation has seen steady and consistent growth over the past decade, greatly due to the success of leading homegrown startups such as Ticketbis and Nautilus and Lookiero.

Combined enterprise value of Basque Country startups



Basque Country startups raised a record breaking €109M in 2022.

Basque Country startups have seen a 4.3x increase in VC investment since 2016.

Some notable large funding rounds into startups such as Nautilus and Oncomatryx Biopharma contributed over 44% of total funding into the Basque Country for 2022.

Private and public actors are joining forces to boost the Basque startup ecosystem.

Public accelerator-led support programs play a pivot role in the ecosystem, and corporates actively collaborate with startups through different open innovation initiatives.

VC Investment in Basque Country startups



Selected accelerators funding support programs.



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1 The Basque Country Ecosystem





The Basque tech ecosystem is now worth €1.5B, up 4.5x since 2016.





SDL

JOIEuskadi

B2B startups concentrate a larger chunk of VC activity in Basque when compared to the Spanish average.



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Up|Euskadi

dealroom.co

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Basque Country startups in Industry 4.0

Basque Country startups in Energy

265+ startups

265+ startups with a combined enterprise value of **€509M**.

€50.5M VC Funding raised

A record €50.5M raised in 2022.

Selected Industry 4.0 Startups:

♦ ALIAS ROBOTICS
 ♦ ALIAS ROBOTICS

140+ startups

€57M VC Funding raised **140+ startups** with a combined enterprise value of **€365M**.

A record €57M raised in 2022.

Selected Energy Startups:

Nautilus 🗖





Explore these Basque Country startups

Explore more

Source: Dealroom.co.

Page / 9 Industry 4.0 refers to the "smart" and connected production systems that are designed to sense, predict, and interact with the physical world, so as to make decisions that support production in real-time.





Basque Country startups in Health

Basque Country startups in Food Tech

150+ startups

150+ startups with a combined enterprise value of **€207M**.

€25M VC Funding raised

A record €25M raised in 2022.

Selected Health Startups:



60+ startups

€1.8M VC Funding raised **60+ startups** with a combined enterprise value of **€24M**.

€1.8M raised in 2022.

Selected Food Startups:

Bio.Tech. Foods.

😚 Innomy

🛱 Insekt Label



Explore these Basque Country startups Explore more



Discover the top 50 startups in Basque Country using predictive signals.





JolEuskadi

Public support programs play a pivotal role in the Basque ecosystem.

OPTIMITIVE

Optimitive

ontimusan

Optimus 3D



Selected accelerators funding support programs





A world-class network fostering a robust intersection of start-ups, innovative corporates, technology and innovation centres, investors and the best public support

At present the Basque Ecosystem is a blooming tech entrepreneurship hub made up of more than 1000 active startups with their headquarters in the Basque Country, and several others from all over the world interacting with our international programs.

A world-class network fostering a robust intersection of start-ups, innovative corporates, technology and innovation centres, investors and the best public support. Both private and public agents are joining forces to boost the best entrepreneurial talent to scale into successful businesses.



Leyre Madariaga Gangoiti

Director of Digital Transformation and Entrepreneurship at **Basque Government**



Corporates actively collaborate with startups through different open innovation initiatives.



Source: Dealroom.co, Bind40.com.

Page / 14 Industry 4.0 refers to the "smart" and connected production systems that are designed to sense, predict, and interact with the physical world, so as to make decisions that support production in real-time.



Collaborating with startups allows us to shorten innovation cycles, exploit technology, improve existing business models, and invent new ones more quickly and efficiently



Oscar Cantalejo

Head of Corporate Venturing and Startups Initiatives at **Iberdrola**

Read the full interview

Collaboration between corporates and startups is strategic for us and we founded our open innovation program (PERSEO) 15 years ago to improve this collaboration . On that regard we have been working with the Basque startup ecosystem from the beginning and it is growing and consolidating its connection with other potent entrepreneurship hubs in the world. Through its open innovation initiatives, such as BIND4.0 or BAT, we connect and collaborate with disruptive startups that allow us to shape the future.

In this regard, Iberdrola's start-up program -PERSEO- facilitates the group's access to innovative technologies to foster the sustainability of the energy sector. Iberdrola has already invested 175 million Euros for this purpose through its portfolio of investments in startups. Through PERSEO we also develop over 25 pilot projects to assess innovative solutions and launch about 10 Iberdrola Start-up Challenge yearly to find new technological companies to collaborate with."



2 Funding Landscape





Basque Country startups have seen a 4.3x increase in VC investment since 2016



Selected top funding rounds since 2022







Page / 17 Source: Dealroom.co.

Basque Country ranked 4th within Spain for VC investment in 2022 has grown 8.4x since 2015, the third fastest growth within the country.



Growth in VC Investment between 2015-2022





Median round size is growing, but remains under €40M, with Seed funding accounting for 28%.



Cumulated funding since 2018



Explore latest Seed & Pre-Seed rounds into the Basque Country <u>» view online</u>

NAME		INVESTORS	MARKET	LOCATION 🗸	VALU
g ecomagnet	Ecomagnet Manufacturer of anisotropic NdFe	Asociacion Centro Tecnologico Ceit	health energy biotechnology	San Sebastián, Spain	€3
owasys	Owasys Owasys Advanced Wireless Devices	HMS Industrial Networks	telecom marketing	Derio, Spain	
	Lentitech Technologies	CDTI		Barakaldo, Spain	€3
*	Normo	EASO Ventures Itzarri EPSV		San Sebastián, Spain	
ų	indemniza.me Claims airlines and banks if custo	Bewater Funds	legal	Bilbao, Spain	€1
ເຖງາເtius	Innitius Focuses on ultrasound waves tech	EIC Fund (European Innovation Council Fund)	health energy medical devices	Bilbao, Spain	€15
VIVE	Vivebiotech A GMP contract development and	Inveready CDTI EASO Ventures	health pharmaceutical biotechnology	San Sebastián, Spain	€4



IDIEuskad

Foreign investors are increasingly contributing to total invested in Basque country startups.



Selected foreign investors investing in Basque Country Startups <u>>> view more</u>





80% of all investment rounds into Basque Country startups come from domestic investors.

VC investment in Basque Country HQ startups Number of investment rounds by investors location since 2018 Foreign Sources 20% 80% **Domestic Sources**

Selected domestic investors investing in Basque Country Startups <u>>> view more</u>







Industry 4.0, Energy and Health startups raise the largest amounts of VC investment in the Basque Country.



Selected Basque Country startups in leading regional industries



Source: Dealroom.co.

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UD Euskadi



In the Basque Country you can find very good products and technologies, and what is more important, very good professionals.

In the Basque Country you can find very good products and technologies, and what is more important, very good professionals. Strong local government support is also very important, with many specific tools and programs geared towards startups.

In fact, it is the private role that must be developed in the coming years. For this, cooperation between public and private agents is very important.



Pedro Muñoz-Baroja Managing Partner at Easo Ventures



Regional Highlights











FOCUS ON THE BIZKAIA REGION

VC Investment in Bizkaia

		£/9M	9		+3.	23	40	/0
Venture Capitals All Iron Ventures Gestión Capital Riesgo Euskadi	Accelerators BIND 4.0, B Accelerator Tower	Invested in 2022	VC Investors		VC Funding rounds since 2018		Domestic Investment in 2022	
Top funded industriesTop funded companiesFashion, EnergyLookiero, Satlantis, Nautilus			Top round	ls since 20	021 <u>» view o</u>	<u>nline</u>		
	\$1-4M (seed) \$4-15M (seed) \$40-100M (series B)	NAME Notice Nautilus Company whose mission is to desi	♥ LAST ROUND \$34m SERIES B	INVESTORS M12 Root Ventures Quiet Capital SYSTEMIQ	MARKET real estate energy construction	LOCATION .	✓ VALUATION €124—185m	DATE 💙 Mar 2022
	€79M	Lookiero E-commerce startup that provides	\$30m SERIES C	Amplifierlab Bonsai Partners MMC Ventures All Iron Ventures Perwyn	fashion _{apparel}	Bilbao, Spain	€109—164m	Jul 2021
€60M		Satlantis Designs and manufactures high pe	€16.5m LATE VC	AXIS Sepides Orza Investments Enagás	space	Leioa, Spain	€66—99m	Nov 2021
€40M		Oncomatryx Biopharma Biopharmaceutical company focu	€15m SERIES A	Kutxabank Ekarpen	health medical devices pharmaceutical biotechnology	Derio, Spain	€60—90m	Apr 2022
€20M		Satlantis Designs and manufactures high pe	€14m LATE VC	AXIS Sepides Orza Investments Enagás	space	Leioa, Spain	€66—99m	Apr 2021
2015 2016 2017 2018	2019 2020 2021 2022	H2site	€12.5m SERIES A	Seed Capital Bizkaia ENGIE New Ventures Equinor Ventures	energy	Derio, Spain	€50—75m	Jun 2022

£70M

0

Page / 26 Source: Dealroom.co The following organisations were selected by each local partner for each 3 regions in this section. VC funding rounds total includes support programs.



1000

100/

G Bizkaia is unique as a small society of trustable people, who share common values, with a long industrial tradition and culture for financing, developing, executing.



Juan Tomás Hernani CEO of Satlantis To support the Bizkaia startup community, Beaz set up a centre involving customers, startups and SMEs. Their account managers care about any need or opportunity that may arise, helping less expert entrepreneurs be aware of potential impacts, which is even more important than the actual programs they carry out.

Bizkaia talent is another example of successful provision of proficient engineers and scientists, although it is affected by the lower wage levels that apply in Spain for engineers. We have defined long-term basic technology requirements for Technology centres' specialization and equipment, and we share research consortia locally and in the EU.







FOCUS ON THE GIPUZKOA REGION

VC investments in Gipuzkoa

	€T3M		5	+280		52%		
Venture Capitals Easo Ventures, Ysios Capital, ORZA, ASTIZARRA, Seed Capital Gipuzkoa			VC Investors		VC Funding round since 2018	s Don	Domestic Investment in 2022	
Top funded industries Health, Energy		Top r	ounds since	2021 <u>» view online</u>				
VC investment \$0-1M (pre-seed) \$1-4M (seed) \$4-15M (seed)		NAME P	LAST ROUND Y	INVESTORS	MARKET LOCATION Y	VALUATION	DATE Y FOUNDERS SCORE CUMULATED	
		Multiverse Computing Multiverse Computing offers quan	€12.5m EARLY VC	EIC Fund (European Innovation en Council Fund)	terprise software San Sebastián, Spain	€50—75m	Dec 2021 247	
	€37M	Multiverse Computing Multiverse Computing offers quan	€10m SEED	Inveready JME Ventures EASO Ventures en Quantonation Clave Capital	terprise software San Sebastián, Spain	€50—75m	Oct 2021 247	
€30M		Multiverse Computing Multiverse Computing offers quan	€10m EARLY VC	EIC Fund (European Innovation Council Fund) en	iterprise software San Sebastián, Spain	€50—75m	Jun 2021 247	
€20М	€13M	EPowerlabs Offers engineering & product deve	\$3m SERIES A	EASO Ventures Gestión Capital Riesgo Euskadi Lazpiur	energy transportation San Sebastián, Spain mobility	€11—16m	Nov 2022 63	
€10M		Nuuk Technologies NUUK Orchestrates visual intelligence to	€2m SEED	Garavilla Family en INV group	iterprise software San Sebastián, Spain	€8—12m	May 2022 27	
		Multiverse Computing Multiverse Computing offers quan	€1.7m SUPPORT PROGRAM	Mondragon Business en Development Centre	iterprise software San Sebastián, Spain	€50—75m	Feb 2021 247	
2015 2016 2017 2018	2019 2020 2021 2022	Smowltech Aims to help organizations by buil	€1.7m SEED	Wayra Social Stock Exchange ed Sparkmind.vc ed	education San Sebastián, Spain ^{ucation management}	€7—10m	May 2022 67	

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Gipuzkoa has a very significant number of highly competitive small and medium size companies with extensive capacities to adopt disruptive innovations.



Mercedes Villa Co Founder at BioTech Foods It is a very fertile ground for innovation, with many new companies aspiring to consolidate new business models. Gipuzkoa is a vanguard territory in the scenario of entrepreneurial regions, since innovation is clearly conceived as a lever for economic and social development.

There is an increasingly cohesive and efficient support ecosystem that obtains good results as a visibility agent and facilitator of opportunities. The Up Euskadi! Platform for instance is one of the main drivers of regional innovative development and does a great job promoting innovation and supporting the consolidation of the business fabric.









FOCUS ON THE ARABA REGION

VC investments in Araba

			€1/M	3		+96	49%				
Venture Capitals Metxa, Radar Ventures, Ronin Ventures	Accelerators BIND4.0, F2P Campus, Metxa		Invested in 2022	VC Investors	s VC	Funding rounds since 2018	Domestic Investment in 2022				
Top funded industries Energy, Fintech	Top funded companies Basquevolt, Optimive Taxicoin		Top rounds since 2021 <u>» view online</u>								
			NAME	INVESTORS	MARKET	LOCATION	VALUATION				
VC investment \$0-1M (pre-seed)			Basquevolt A leader in solid state battery tech	Iberdrola ETI InnoEnergy CIE Automotive Enagás entro De Investigacion Cooperativa De Energias Alternativas, Fundacion CIC energiGUNE	energy energy storage	Vitoria, Spain	€40—60m				
	1	€17M	OPTIMITIVE Offers Real-Time efficiency improv	Enzen	fintech wealth management	Vitoria, Spain	€1726m				
€30М			OPTIMITIVE Offers Real-Time efficiency improv		fintech wealth management	Vitoria, Spain	€17—26m				
€20M		-	OPTIMITIVE Offers Real-Time efficiency improv	GGM Venture Capital - High Growth IT Fund	fintech wealth management	Vitoria, Spain	€17-26m				
€10M			OPTIMITIVE Offers Real-Time efficiency improv	SK Group	fintech wealth management	Vitoria, Spain	€1726m				
			Alias Robotics	Baron Capital	security robotics identity & access	Vitoria, Spain	€3—5m				
2015 2016 2017 2018	3 2019 2020 2021	2022	spotigo spotigo.com - Deze website is te k		hosting	Vitoria, Spain	€23m				

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Page / 32 Source: Dealroom.co The following organisations were selected by each local partner for each 3 regions in this section. VC funding rounds total includes support programs.



66 Araba concentrates many innovative industries with big investment in R&D activities, as well as technological centers, research centers, hospitals, and Universities, a few kilometers apart.



Manu Muñoz CEO at I+med This exceptional situation promotes collaboration and synergies among them. Key programs include the UPV-EHU startup in collaboration with BIC Araba to promote student entrepreneurship and the OSI-Araba program to foster collaboration between hospitals and companies. Public institutions provide additional funding both to companies and research centers for R&D purposes.

At I+med, we are currently exploring new financing systems for new pharmaceutical developments. We are investing in the development of the International Biomedical Institute of Intelligent Nanohydrogels, which is expected to attract talent and create new highly specialized jobs from all over the world."



Methodology and definitions

What is a startup?

Companies designed to grow fast. Generally, such companies are VC-investable businesses.

When startups are successful, they develop into scaleups (>50 people), grownups (>500 people) and result in big companies. Only companies founded since 1990 are included in this report.

> What is a startup? By Dealroom.co

What is a unicorn?

Unicorns are (former) startups that reached US\$ 1B valuation or exit at one point in time.

Underlying Data

Dealroom's proprietary database and software aggregate data from multiple sources: harvesting public information, user-submitted data verified by Dealroom, data engineering. All data is verified and curated with an extensive manual process.

The data on which this report builds is available via app.dealroom.co. For more info please visit dealroom.co or contact support@dealroom.co.

Venture Capital, Investors

Domestic investors refer to Spanish investors. Europe investors includes the entire European continent, the UK and Russia, but excludes Turkey and Spain.

Investment are referred to by their round labels such as Seed, Series A, B, C, ... late stage, and growth equity. VC investments exclude debt, non-equity funding, lending capital and grants.

Scope of the report

While many startups founded in Spain relocate beyond its the borders, most maintain business-critical ties to their homelands.

In order to take this reality into account, this report includes both Basque Country and its surrounding region based startups, which maintain their main center of business (HQ) in their country of origin, and Basque Country-founded startups, with their HQ relocated outside of the Basque Country.



Discover the most promising Companies in the Basque Country on:

Startup.spri.eus



